

# ITIL® 4 Foundation Master 350 – 10 Free Sample Questions with Answers

## Questions

**1) Which role is responsible for approving the budget and funding for service consumption?**

*Domain: Key Concepts*

- A) Change authority
- B) Senior management
- C) Sponsor
- D) Budget holder

**2) According to ITIL, customers receive value through the use of which element?**

*Domain: Key Concepts*

- A) Technology
- B) Services
- C) Email
- D) Training

**3) What term describes the application of organizational capabilities to enable value delivery in the form of services?**

*Domain: Key Concepts*

- A) IT management
- B) Service desk management
- C) Project management
- D) Service management

**4) In ITIL, value is primarily determined by which factor?**

*Domain: Key Concepts*

- A) Perception of the stakeholder
- B) Return on investment
- C) Cost of the service
- D) Financial planning

**5) What does co-creation of value mean in the context of ITIL service relationships?**

*Domain: Key Concepts*

- A) Value is co-created between providers and consumers
- B) Value is co-created between employees and tools
- C) Value is co-created between customers and budgets
- D) Value is co-created between IT and vendors

**6) According to ITIL, how is an organization defined?**

*Domain: Key Concepts*

- A) Service desk
- B) IT function
- C) Organization
- D) Service support

**7) What role does an organization assume when delivering services to others?**

*Domain: Key Concepts*

- A) Service provider
- B) Sponsor
- C) User
- D) Vendor

**8) How are most services categorized in modern service management?**

*Domain: Key Concepts*

- A) Compliance-certified
- B) Manually operated
- C) Process-centered
- D) IT-enabled

**9) What type of work is considered a "silo activity" in service management?**

*Domain: Guiding Principles*

- A) Isolated work
- B) Shared workload
- C) Agile team iteration
- D) Value stream mapping

**10) Successful collaboration requires information, understanding, and what essential element?**

*Domain: Guiding Principles*

- A) Technology
- B) Awareness
- C) Trust
- D) Authorization

## Answer Key & Explanations (with domains)

### 1) C — Sponsor

*Domain: Key Concepts*

*Explanation:* The sponsor is responsible for authorizing budgets and ensuring service funding is available.

### 2) B — Services

*Domain: Key Concepts*

*Explanation:* Services enable customers to achieve outcomes without taking ownership of specific costs and risks.

### 3) D — Service management

*Domain: Key Concepts*

*Explanation:* Service management integrates people, processes, and technology to deliver value through services.

### 4) A — Perception of the stakeholder

*Domain: Key Concepts*

*Explanation:* Value is subjective and depends on stakeholder perception, not cost or ROI alone.

### 5) A — Value is co-created between providers and consumers

*Domain: Key Concepts*

*Explanation:* ITIL defines value creation as a joint activity between service providers and service consumers.

### 6) C — Organization

*Domain: Key Concepts*

*Explanation:* An organization is a structured group of people with defined roles and responsibilities working toward objectives.

### 7) A — Service provider

*Domain: Key Concepts*

*Explanation:* When delivering services, the organization is acting as a service provider.

**8) D — IT-enabled**

*Domain: Key Concepts*

*Explanation:* Most modern services rely on information technology to deliver outcomes and value.

**9) A — Isolated work**

*Domain: Guiding Principles*

*Explanation:* Siloed work occurs without communication or knowledge sharing, reducing efficiency.

**10) C — Trust**

*Domain: Guiding Principles*

*Explanation:* Trust is essential for collaboration — it enables open communication and coordinated work.